



LARRY P. SCHIFFER, ESQ.

Insurance, Reinsurance, Complex Commercial

As one of the foremost authorities on insurance/reinsurance matters, Larry Schiffer's wealth of knowledge and experience spans both the property and casualty and the life and health markets, and includes long-term care, captives, brokers and intermediaries, run off entities and surplus and excess lines. He is well known throughout the insurance and legal communities for litigating, arbitrating and mediating insurance and reinsurance matters and complex commercial litigation disputes.

Mr. Schiffer is well-respected professionally and has provided counsel and advice on a wide variety of insurance and reinsurance issues including coverage, insolvency, commutations and recaptures, due diligence for corporate transactions and investments, reinsurance audits and inspections, cyber insurance, claims analysis, contract wording, communications, policies and procedures between insurers and related issues.

Mr. Schiffer has worked on some of the largest insurance and reinsurance coverage disputes in the country including the World Trade Center Respiratory Coverage Litigation; the NFL Concussion Coverage Litigation, a significant Madoff bond dispute and the Unicover debacle reinsurance arbitration. Additionally, he has litigated complex commercial disputes, employment, insurance regulatory and product liability matters. As a mediator, Mr. Schiffer has been selected to mediate all types of commercial and civil disputes including employment and contract cases, pending in the State and Federal Courts.

It is the highest form of compliment and respect that those who have worked with or have been a client of Mr. Schiffer, have described him as being "very proficient in his management of cases/issues and well-attuned to client needs and concerns"; "He is the most able, competent, erudite reinsurance lawyer I have ever encountered. Wherever I travel, when lawyers and insurers speak of experts in the field, Mr. Schiffer's name is at the top of every list."; "He is more than just an outstanding and capable attorney with deep subject matter expertise. It is his breadth of intimate long developed industry relations that really sets him apart."; "Larry Schiffer is a very detail oriented, smart attorney who is quite dedicated to his craft. With great intellect and attention to understanding the global effect of his decisions, he is a go-to lawyer for clients."

Mr. Schiffer has lectured extensively throughout the United States, Bermuda and the United Kingdom and has been widely published on reinsurance and other insurance litigation and technology topics in various national and international journals including the New York State Bar Association's Insurance Law Practice treatise, International Risk Management Institute, Inc.'s (IRMI.com) quarterly Expert Commentaries on Reinsurance and the Westlaw Journal Insurance Coverage. He has been recognized by Chambers USA, Insurance Expert Guides; Best of the Best, the International Who's Who of Insurance and Reinsurance Lawyers, Legal 500 Hall of Fame, U.S. News and World Report, Best Lawyers in American and SuperLawyers. He also is the author of the *Schiffer on Re-Insurance* blog.

Mr. Schiffer is available to arbitrate and mediate cases throughout the United States.

AREAS of EXPERIENCE

- Complex Commercial
- Cybersecurity
- Employment/Discrimination
- Insurance Coverage
- Insurance Disputes
- Product Liability and Torts
- Regulatory Disputes
- Reinsurance Disputes

REPRESENTATIVE ENGAGEMENTS

- Represented a retrocedent in an economically significant life reinsurance dispute over unilateral termination rights for in-force business
- Represented first named insurance carrier plaintiff in a major declaratory judgment action concerning insurance coverage for personal injuries arising out of mild traumatic brain trauma of former National Football League players
- Represented London Market in litigation with the World Trade Center Captive Insurance Company over coverage for over 10,000 plaintiffs claiming respiratory injuries arising out of the September 11, 2001 terrorist attack on the World Trade Center
- Represented lead blanket bond insurer in a declaratory judgment action concerning claims arising out of the Madoff Ponzi scheme
- Represented a major reinsurer in the Unicover debacle in a confidential multi-party arbitration and related litigation
- Performed reinsurance due diligence for numerous insurance and non-insurance corporate transactions

LECTURES and PUBLICATIONS (SELECTED)

- Author, *Important Considerations for Counsel Engaging in the Arbitrator Panel Selection Process*, Law.com, 2021
- Author, *Some Thoughts on Insurance and Reinsurance Mediation*, Law.com, 2021
- Author, *Broad Policy Endorsement Dooms Motion to Dismiss in COVID-19 Case*, Westlaw Today, Practitioner Insight Commentaries, 2021
- Author, *Reinsurance Arbitrators and Their Obligations*, International Risk Management Institute (IRMI), 2021
- Author, *When the Second Shoe Drops: COVID-19 Losses and Reinsurance*, GPSolo eReport, 2020
- Moderator, *Social Inflation: What Does It Mean to Cedents and Reinsurers*, ARIAS-U.S. 2020 Virtual Fall Conference, 2020
- Author, *COVID-19 Losses and Reinsurance Aggregation*, IRMI.com, 2020
- Co-Author, *CGL Exclusions for Cyberattacks and Loss of Electronic Data: Is There a Gap in Your Coverage?*, The Brief 49:4, 2020)
- Panelist, *Audits, Market Conduct & Data Calls Pt 2*, ISLA/Spot on Insurance Webinar, 2020.
- Panelist, *A Guide to Legislative and Regulatory Pandemic Responses*, The COVID-19 Insurance Litigation Virtual Summit, Momentum Events, 2020
- Author, *Aggregating Losses From the COVID-19 Crisis for Reinsurance Purposes*, COVID-19 Litigation Report, Harris Martin Publishing, 2020
- Co-presenter, *Business Interruption Insurance Coverage and COVID-19: Requirements of Physical Damage, Civil Authority Coverage and Government Response*, myLawCLE webinar, 2020

- Author, *Arbitration Should Play a Key Role in Resolving COVID-19 Insurance and Reinsurance Disputes*, *Reinsurance and Arbitration Report*, Harris Martin Publishing, 2020
- Co-presenter, *Arbitrating Insurance Coverage Disputes: A Better Alternative to Litigation?*, Lawline Webinar, 2020
- Co-author, *COVID-19 and the Exclusion for Virus and Bacteria*, COVID-19 Litigation Report, Harris Martin Publishing, 2020
- Co-author, *Fighting State COVID-Related Insurance Coverage Mandates*, Law360 Expert Analysis, 2020
- Speaker, *Larry Schiffer and Mary Jo Hudson: Proposed Legislation Surrounding COVID-19*, Spot on Insurance Podcast, 2020
- Co-presenter, *COVID-19 Update: Regulation, Legislation and Litigation*, Association of Bermuda Insurers and Reinsurers, webinar, 2020
- Co-author, *Businesses Scramble to Assess Business Interruption Insurance Coverage for COVID-19*, COVID-19 Litigation Report, Harris Martin Publishing, 2020
- Author, *Reinsurance and COVID-19*, *Reinsurance and Arbitration Report*, Harris Martin Publishing, 2020
- Author, *Arbitrators and Social Media: Do They Mix?*, ARIAS•U.S. Quarterly, Q1, 2020.
- Author, *Social Inflation: What Is It and Why Reinsurers Should Care?*, IRMI.com, 2020
- Editor and Co-author, *Should a Contract Designate an Arbitral Forum?*, *Global Arbitration Review*, 2020
- Top 50+ Reinsurance Cases Every Risk Professional Should Know, IRMI.com White Paper, February 4, 2020, editor and co-author
- Presenter, *Attorney-Client Privilege in Insurance Disputes: Preserving Confidentiality*, Meeting Legal Ethics Standards, Strafford Webinars, 2020
- Author, *Aggregating Losses From the COVID-19 Crisis for Reinsurance Purposes*, COVID-19 Litigation Report and Reinsurance and Arbitration Report, 2020
- Co-author, *A Brief Review of Reinsurance Trends*, published yearly, *Westlaw Journal Insurance Coverage*, 2020
- Author, *A Reinsurer's Right to Recoveries*, IRMI.com, 2019
- Co-author, *Ensuring the Enforceability of an Arbitration Provision That Does Not Designate an Arbitral Forum*, ARIAS•U.S. Quarterly, 4th Quarter 2019
- Speaker, *Round Pegs in Round Holes: Effectively (and Ethically) Marketing, Evaluating, and Selecting Arbitrators in a Changing World*, ARIAS U.S. 2019 Fall Conference, 2019
- Author, *Captive Arrangements and Reinsurance*, IRMI.com, 2019
- Author, *Insurance Law Practice, Third Edition*, (John M. Nonna et al. eds., New York State Bar Association, Chapter 15 - Reinsurance, 2019
- Speaker, *Reinsurance 101 Podcast*, Spot on Insurance, 2019
- Speaker, *Consolidation of Reinsurance Disputes under Reinsurance Contracts*, IRMI.com, 2019
- Author, *Why Reinsurance Matters, and Other Must Know Reinsurance Concepts*, IRMI.com White Paper, 2019
- Author, *Interplay of Loss Portfolio Transfers and Other Reinsurance Contracts*, IRMI.com, 2019
- Author, *Reinsurance Contract Wording Revisited*, IRMI.com, 2018
- Speaker, *ETHICS: Vacating an Award: Lessons from the ICA v. Underwriters Decision*, ARIAS•U.S. Fall Conference, 2018,
- Author, *Vacating a Reinsurance Arbitration Award for Evident Partiality*, IRMI.com, 2018
- Author, *Insurtech, Disruptive Technologies, and Reinsurance*, IRMI.com, 2018

- Moderator, *Reinsurance – Emerging Issues and Global Challenges*, Surplus Lines and Reinsurance Forum, 2018
- Author, *When Interpreting Insurance and Reinsurance Contracts Under New York Law, Don't Presume Anything*, Insurance and Reinsurance Thought Leadership, ExpertGuides Best of the Best USA, 2018
- Moderator, *Catastrophe Bonds: What are Cat Bonds and How Do They Differ From Insurance and Reinsurance?*, ARIAS•U.S. Webinar, 2018
- Author, *Confidentiality Agreements in Reinsurance Disputes*, IRMI.com, 2017
- Speaker, *Insurance Coverage Litigation: Recent Trends and Developments Explored!*, The Knowledge Group Webinar, 2017
- Author, *The Struggle to Maintain the Attorney-Client Privilege for In-House Insurance Counsel*, Lorman Educational Services White Paper, 2017
- Author, *Battle of Other Insurance Clauses In CGL Policies for Contractors*, Lorman Educational Services White Paper, 2017
- Author, *Is It Over Yet? "Functus Officio" in Reinsurance Arbitrations*, IRMI.com, 2017
- Speaker, *D&O Insurance and Government Investigations*, Marsh 2017 Insurance Company Conference, 2017
- Author, *Lack of Sophistication Does Not Excuse Late Notice of Claim*, Lorman Educational Services White Paper, 2017
- Panelist, *Construction OCIP/CCIP Insurance Programs: Potential Coverage Gaps and Other Coverage Pitfalls (Stafford Pubs.)*, webinar, 2017
- Author, *Notice to Carrier Means Notice to Carrier*, The ALI Advisor, 2017
- Author, *Blockchain Technology and Reinsurance*, IRMI.com, 2017
- Speaker, *Mediating/Arbitrating Disputes Among Insurers and Reinsurers*, American Bar Association, Tort, Trial & Insurance Law Section, Day at Lloyd's III, 2017
- Author, *Exclusive Arbitral Authority Dangers in Reinsurance Contracts*, IRMI.com, 2016
- Co-author, *The Arbitrator's Affirmative Disclosure Duty*, ARIAS•U.S. Quarterly (Q3, 2016
- Author, *Additional Insured By Written Contract Clause Construed to Bar Coverage*, The ALI Advisor, 2016
- Author, *New York Appeals Court Holds No Allocation of Environmental Losses to Insurers for Uninsured Years*, Synergy Environmental Inc. Newsletter, 2016
- Author, *What is a Financial Interest Clause in a Reinsurance Contract?*, IRMI.com, 2016
- Speaker, *Developments in Natural Catastrophe Coverage: Climate Change Developments, Flood Insurance Implementation, Earthquake Insurance and a Look at the Effect on Property and Liability Risk Insurance Companies are Undertaking*, American Conference Institute's 12th National Forum on Insurance Regulation, 2016
- Author, *The Reinsurance Information Free-For-All Highway*, IRMI.com, 2016
- Author, *The Notice-Prejudice Rule and Claims-Made Policies*, FC&S Legal's Insurance Coverage Law Report, Summer, 2016
- Author, *Developments in U.S. Arbitration*, Lloyd's Market Association, LMA Academy Masterclass, London, 2016,
- Co-author, *Recent Developments in Excess Insurance and Reinsurance*, 51 Tort & Ins. L.J. 409 2016
- Panelist, *Construction OCIP/CCIP Insurance Programs: Potential Coverage Gaps and Other Coverage Pitfalls (Stafford Pubs.)*, webinar, 2016

HONORS and AWARDS

- *Go-To Thought Leader Award*, The National Law Review
- *Edmund S. Muskie Pro Bono Award*, American Bar Association/TIPS
- *Andrew C. Hecker Memorial Award*, American Bar Association/TIPS
- *The Dick Kennedy Award*, ARIAS•U.S.
- Recognized by the Chambers USA, Insurance Expert Guides; The Legal 500 Hall of Fame; The International Who's Who of Insurance & Reinsurance Lawyers, Thought Leader; Expert Guides, Best of the Best USA, Insurance & Reinsurance; Guide to the World's Leading Insurance & Reinsurance Lawyers; SuperLawyers; U.S. News & World Report's, The Best Lawyers in America; Lexology Legal Influencer

LEGAL EXPERIENCE

- Schiffer Law & Consulting PLLC, 2020 – Present
- Senior Partner/Partner, Squire Patton Boggs LLP, 2014 – 2020
- Partner, Patton Boggs LLP, 2012 – 2014
- Partner, Dewey & LeBoeuf LLP, 2007 – 2012
- Partner, LeBoeuf, Lamb, Green & MacRae LLP, 1999 – 2007
- Partner/Associate, Werner & Kennedy, 1982 – 1999
- Law Assistant to the Justices of the New York State Supreme Court, Appellate Division, Second Judicial Department, 1979 – 1981

PROFESSIONAL LICENSES and ADMISSIONS

- New York State
- Southern District of New York
- Eastern District of New York
- United States Court of Appeals, Second Circuit
- United States Court of Appeals, Ninth Circuit

PROFESSIONAL AFFILIATIONS and ASSOCIATIONS

- Member, American Bar Association
 - Chair, Cybersecurity & Data Privacy Committee of the American Bar Association's Section on Tort, Trial and Insurance Practice (TIPS)
 - Former Chair, TIPS Excess, Surplus Lines & Reinsurance Committee
 - Former Chair, TIPS Technology Committee (three times)
- Former Chair, New York State Bar Association's Committee on Association Insurance Programs (nine years)
- Former Chair, ARIAS•U.S. Technology Committee
- Member, ARIAS•U.S. Ethics Discussion Committee



- Editor, ARIAS•U.S. Quarterly
- Former President, Albany Law School National Alumni Association
- Former Member, Albany Law School Board of Trustees

EDUCATION

- Albany Law School of Union University, J.D., *cum laude*, 1979
 - Member, Albany Law Review
 - Justinian Society
- Brooklyn College, City University of New York, B.A., *magna cum laude*, 1976